

ECOMMERCE COUNTRY FACTSHEET

Poland

Population - 37.8 million Capital - Warsaw Currency - Zlotych Main language - Polish

11,989.8m USD

The eCommerce revenue amounted to 11,989m USD in Poland 2020

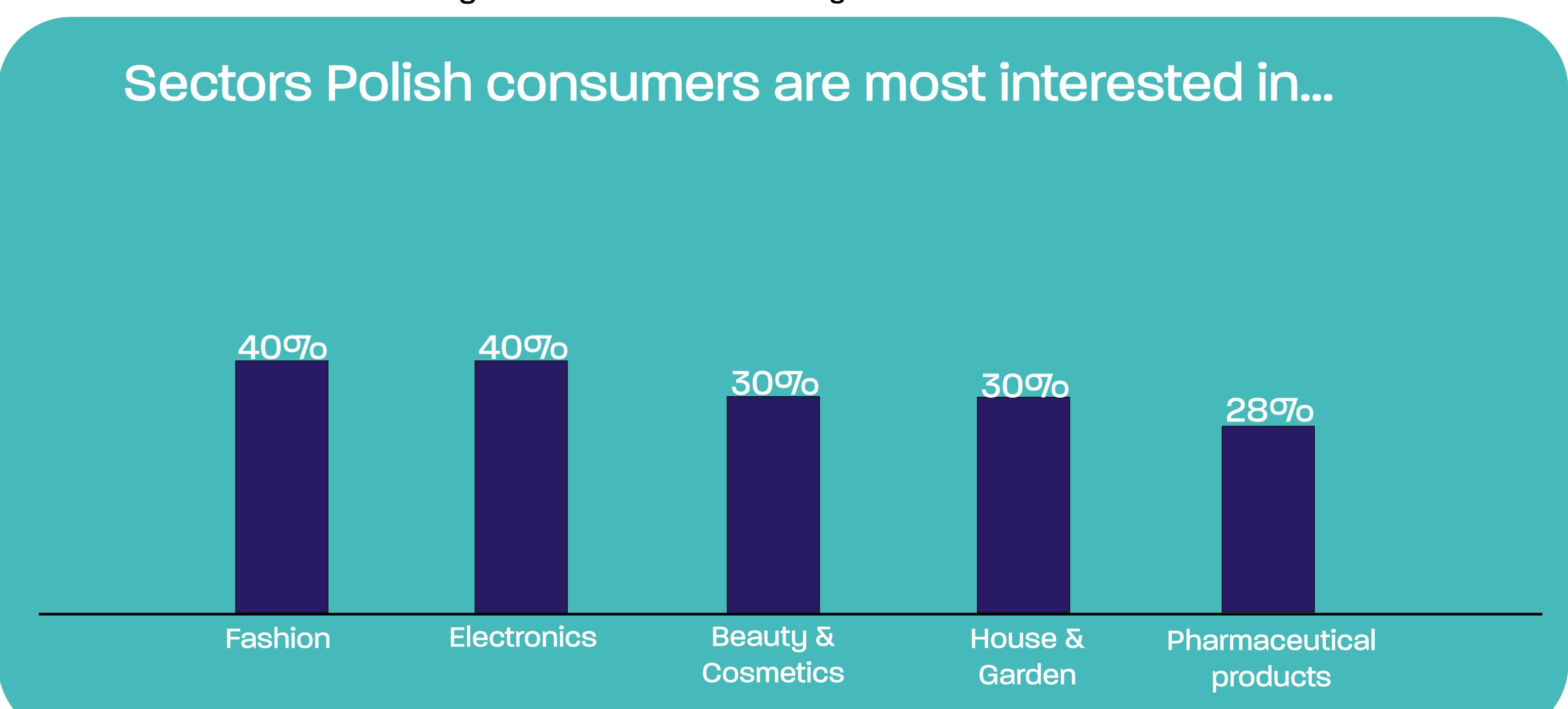
78.5%

With a share of 78.5% the eCommerce market generated the highest revenue in Poland's digital sector 2020

8.4%

Polish eCommerce revenues are expected to have a positive annual average growth of 8.4% by 2025 17,940.7m USD

The Polish eCommerce market is expected to reach a market volume of 17,940m USD by 2025



The most successful online shops are...

- *Allegro
- Aliexpress
- * Mediaexpert.pl

Other retailers include: Euro.com.pl, Empik & Rossmann

Delivery methods offered by leading online retailers...

- Courier service
- * Parcel locker
- *Self pickup

Other delivery methods include: Pick up point & Post office pickup

50,800 (Approx)

The amount of registered Polish eCommerce stores in 2021 was 50k

25.14m

By 2023 the number of Polish consumers shopping online is expected to increase to 25.14 m

9.9bn USD

The eCommerce revenue of the fashion sector in Poland is predicted to be 9.9bn USD by 2025