

### ECOMMERCE COUNTRY FACTSHEET

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Population - 5.4 million Capital - Oslo Currency - Norwegian Kroner Main language - Norwegian

NOK

/5.4%

The Norwegian eCommerce market produced revenues amounting to 156.7bn NOK in 2020

With a share of 75.47% the eCommerce market generated the highest revenue in Norway's digital sector for 2020

Norwegian eCommerce revenues are expected to have a positive annual average growth of 3.9% by 2025

3.9%

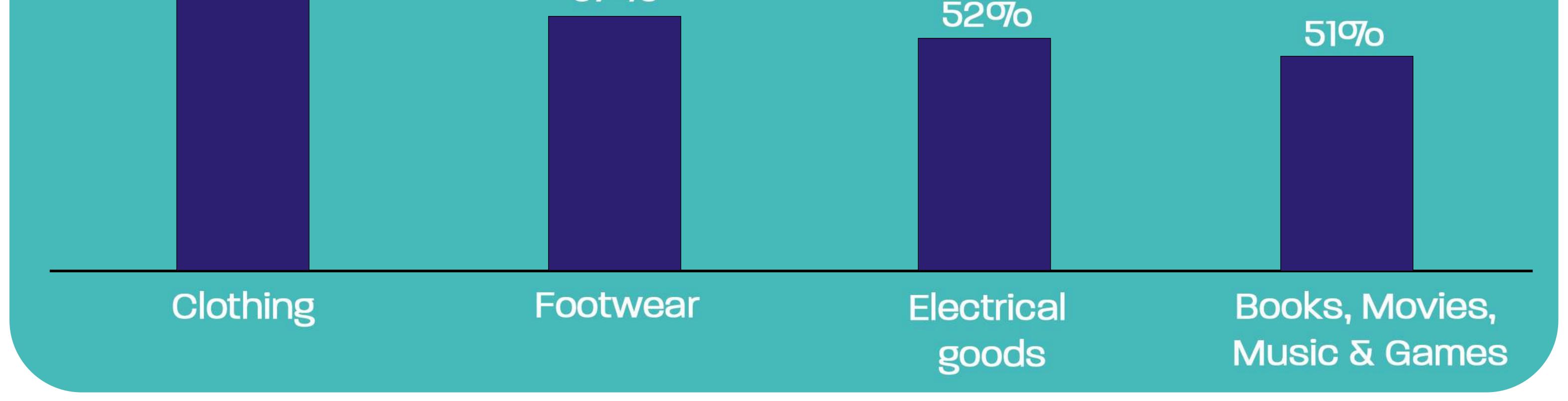
USD

The Norwegian eCommerce market is expected to reach a market volume of 7,781m USD by 2025

Sectors Norwegian consumers are most interested in...



57%



## The most successful online shops are...

Elkjop.no

## Komplett.no

Zalando.no

Delivery methods offered by leading online retailers... Delivery to mailbox Home delivery Collection from distribution point

Other retailers include; Apple.com, Kolonial.no **δ HM.com** 

Other delivery methods include: home delivery  $\delta$ parcel machine pickup



The top store in Norway 2020 produced net sales of 425m USD

E-commerce made up 4.8% as a share of Norway's total GDP in 2021

4.870

14.5bn NOK

The value of fashion purchased online in 2020 was 14.5bn NOK in Norway